

Greek-Arab Technical Cooperation
Engineering Projects and Investment Plans

27-29 March 2008, ATHENS, GREECE

Participation Form

Contact person:

Company/Agency:

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Tel:

FAX:

E-mail:

Address:

City:

Post code:

Country:

I am interested in:

- ☐ Presenting a paper
- ☐ Presenting a poster
- ☐ Exhibiting products/ services
- ☐ Attending the Symposium
- ☐ Sponsoring

Signature / date

The Symposium is organized by the

**Technical
Chamber of
Greece**

In collaboration with:

**Arab- Hellenic Chamber of Commerce
& Development**

And the:

**Panhellenic Association of Engineers
Contractors of Public Works**

**Panhellenic Association of Mechanical
Engineers Contractors of Public Works**

**Association of Greek Contracting
Companies**

**Association of Technical Companies
of the Highest Classes**

**Hellenic Association of Consulting
Companies**

Association of Consultants of Greece

TEE

**Technical
Chamber
of
Greece**

Symposium and Exhibition

**Greek-Arab Technical
Cooperation**
Engineering Projects and Investment Plans

Under the auspices of the Hellenic Ministry
of Foreign Affairs

With the participation of the
Hellenic Foreign Trade Board

27-29

MARCH 2008

ATHENS

Hotel DIVANI CARAVEL

The **Technical Chamber of Greece**, the body that represents more than 100.000 licensed engineers and technical companies of Greece and is the official Technical Consultant to the Government, **organizes a Symposium that aims at the advancement of cooperation between the technical communities of the Arab countries and Greece.** In parallel with the Symposium will be held an Exhibition.

The geographic proximity of Greece to the Arab World and the traditionally friendly relations between Greece and the Arab countries offer the opportunity for a stable and mutually beneficial cooperation between the engineers and technical companies of both sides. In the recent past this has resulted in many successful examples and has greatly contributed to the creation of a large number of development projects in the Arab countries.

At the Symposium, distinguished Greek and Arab engineers, representatives of the public sector and private companies, will meet to discuss and exchange information on key subjects related to the institutional, social and investment environment in the Arab countries, Greece and the broader area of South- Eastern Europe.

The main objective of the Symposium is the creation of conditions for:

- The coordination of actions for common activities.
- The direct undertaking or joint ventures for design and consulting briefs, engineering projects, as well as for the procurement of building materials from Greek companies to Arab countries and vice versa, targeting the opening of markets for mutual benefit.
- Employment opportunities for Greek engineers in Arab countries and vice versa.
- The promotion of Greek investments in Arab countries and Arab investments in Greece.

The Symposium will focus on:

1. General Items:

- The role of Greece in the European Union and the Balkans.
- Investment opportunities in Greece and the Arab countries, Institutional measures, Tax legislation, Sources and terms of financing, Financing and credit environment (European and International credit institutions).
- Availability in human resources and materials.

2. Consulting Engineering - Construction - Materials - Other Services

- The contribution of Greek construction companies to the development of Arab countries. Collaboration with Arab companies.
- Greek and Arab construction and consulting engineering companies: Potential and Capacity.
- Requirements and procedures for bidding and awarding of contracts.
- Demand and availability of engineering consultants and contractors. Dissemination of information related to calls for tender, programming. Highlighting of problems.
- Building materials and construction equipment capability.
- Proposals for the establishment of two-way communication channels for tender invitations through national professional engineering associations.
- Invitations for joint ventures.

The objective of the Exhibition is:

- Promotion of companies and products.
- Networking with company representatives about new business opportunities.
- Information about new and innovative applications.
- Opportunities for cooperation and business deals.
- Promotion of important projects through photos and slides.

The Exhibition will take place at a location adjacent to the Conference Room.

The Symposium is addressed to:

- Representatives of organizations of Consulting Engineers, Construction Companies and Government Agencies for Public Works.
- Professional Engineering Associations.
- Private Consulting and Construction Companies.
- Manufacturing and commercial companies of building materials and equipment.
- Individuals interested in the objectives of the Symposium.
- Young engineers.

who will have the opportunity to :

- Network with professionals and representatives of companies already active in areas of potential interest in order to find out about more investment opportunities.
- Meet decision makers from Greece and the broader South-East European region as well as from the Arab countries.
- Be informed on the latest trends in the construction of engineering projects and in the manufacturing of building materials.
- Find out about the opportunities for cooperation with engineers from the participating countries.
- Promote their products and companies.

Sponsor Privileges:

- Company name and logo printed in the Symposium proceedings, posters and banners.
- Priority in selecting a stand or booth at the Exhibition, in proportion to the type of sponsorship.

Information:

Technical Chamber of Greece

International Relations Department

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Submission of the participation form:

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