



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
Πρεσβεία της Ελλάδος στη Σεούλ

ΑΔΙΑΒΑΘΜΗΤΟ
ΕΠΕΙΓΟΝ

Γραφείο Οικονομικών & Εμπορικών Υποθέσεων

Σεούλ, 14 Φεβρουαρίου 2018

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ΠΡΟΣ: Ως Π.Α.

(μέσω ημών)

ΚΟΙΝ.: ΥΠΕΞ/Διπλ. Γραφείο κ. Υπουργού
/Διπλ. Γραφείο κ. Αναπληρωτή Υπουργού
/Γραφείο κ. Γεν. Γραμματέα ΔΟΣ & ΑΣ
/Γραφείο κ. Β' Γεν. Δ/ντου
/Α10, Β1, Β5, Β8Δ/νσεις
/Πρεσβεία Βαλέττας

(μέσω ΥΠΕΞ)

Ε.Δ. Γραφείο κας Πρέσβευς

ΘΕΜΑ: Αξιοποίηση δυνατοτήτων συνεργασιών ελληνικών και κορεατικών κατασκευαστικών εταιρειών.

Κατά πρόσφατη επίσκεψή του στην Κορέα (30.11-2.12.17), κος Υπουργός Εξωτερικών πρότεινε εξέταση ενδεχόμενου συνεργασίας ελληνικών και κορεατικών κατασκευαστικών εταιρειών, σε συνάντησή του με τον Πρωθυπουργό της Νοτίου Κορέας, LEENak-Yon. Με αφορμή πληροφορία, οποία μας περιήλθε από την Πρεσβεία μας στη Βαλέττα περί διοργάνωσης προσεχές φθινόπωρο (17-20/09 τ.ε.) Διάσκεψης Συνεργασίας Παγκόσμιων Υποδομών στη Σεούλ, το Γραφείο μας πραγματοποίησε διερεύνηση σε ό,τι αφορά στο περιεχόμενο και συμμετέχοντες σε αυτή (Global Infrastructure Cooperation Conference – GICC 2018, www.gicc.kr/eng/).

Η GICC διεξάγεται σε ετήσια βάση από το 2013 και διερευνά τις δυνατότητες που υφίστανται για την ανάληψη έργων από κορεατικές κατασκευαστικές εταιρείες στην αλλοδαπή, τους τρόπους με τους οποίους μπορεί να τους βοηθήσουν οι κρατικές υπηρεσίες της χώρας τους, αλλά και τις δυνατότητες χρηματοδότησης. Στην περυσινή διάσκεψη συμμετείχαν περί τους 1.500 συνέδρους από 250 κορεατικές εταιρείες, εκπρόσωποι του Υπουργείου Γης, Υποδομών και Μεταφορών Νοτίου Κορέας (Ministry of Land, Infrastructure & Transport), καθώς και Διεθνείς Χρηματοδοτικοί Οργανισμοί, όπως η Ασιατική Τράπεζα Ανάπτυξης (Asian Development Bank – ADB), η Ασιατική Επενδυτική Τράπεζα Υποδομών (Asian Infrastructure Investment Bank – AIIB) και η Αφρικανική Τράπεζα Ανάπτυξης (African Development Bank – ADB). Συμμετείχαν επίσης περί τους 150 αλλοδαπούς κρατικούς αξιωματούχους και εκπροσώπους συνδέσμων κατασκευαστικών εταιρειών, πρωτίστως από χώρες όπου δραστηριοποιούνται κατά κύριο λόγο οι κορεατικές κατασκευαστικές εταιρείες στις ευρύτερες γεωγραφικές περιοχές της Βόρειας Αφρικής & Μέσης Ανατολής, Υποσαχαρικής Αφρικής, Κεντρικής & Νοτιοανατολικής Ασίας και Νοτίου Αμερικής (επισυνάπτεται αναλυτικός κατάλογος).

Παρότι η επικοινωνία μας με τους διοργανωτές επιβεβαίωσε ότι μέχρι σήμερα δεν έχει σημειωθεί ελληνική συμμετοχή, πιστεύουμε ότι η διάσκεψη αυτή θα μπορούσε να αποτελέσει μια πρώτη εξαιρετική ευκαιρία για τις ελληνικές εξωστρεφείς κατασκευαστικές επιχειρήσεις και τους φορείς, που τις εκπροσωπούν, να διερευνήσουν τις δυνατότητες συνεργασίας με τις αντίστοιχες κορεατικές, σε επίπεδο τουλάχιστον ανάληψης υπεργολαβιών, εντός του πλαισίου ενός φόρουμ που περιλαμβάνει και τους πελάτες των τελευταίων. Σημειώνουμε, ενδεικτικά, την παρουσία του Επιμελητηρίου Κατασκευών Βουλγαρίας με τέσσερις εκπροσώπους στην GICC 2017 και την

ΑΔΙΑΒΑΘΜΗΤΟ


πρόσκληση του Αναπληρωτή Υπουργού Πολιτικής Κατασκευών Ν. Κορέας, κ. KIM IlPyeong προς τον Υπουργό Μεταφορών και Υποδομών Μάλτας κ. I. Borgna συμμετάσχει στη GICC 2018.

Ως εκ τούτου, προτείνουμε τη συμμετοχή της χώρας μας, έστω και σε διερευνητικό επίπεδο, στη φετινή έκδοση της GlobalInfrastructureCooperationConference. Καθώς η προθεσμία δηλώσεων συμμετοχής εκπνέει στο τέλος του τρέχοντος μηνός, οι ελληνικές κατασκευαστικές εταιρείες ή οι κλαδικοί τους αντιπρόσωποι θα πρέπει να επικοινωνήσουν το συντομότερο δυνατό:

- Για περισσότερες πληροφορίες, με τον κ. Seo-HyunLIM, τηλ. +82-2-3406-1039 ή email limhm@icak.or.kr,
- Για δηλώσεις συμμετοχής, με τον κ. Jun-HyungSON, τηλ. +82-2-3406-1068 ή email sonjh@icak.or.kr.

Το Γραφείο μας είναι πάντα στη διάθεσή σας για όποια επιπλέον πληροφορία ή επιβοήθηση τυχόν χρειαστείτε.

Ο Προϊστάμενος



Κωνσταντίνος Δίκaros, Σύμβουλος ΟΕΥ Α΄

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Country	Institution	First Name	Middle Name	Family Name	Position	Department
Iraq	Iraq Republic Railway	Salam	J. Saloom	ALABBAS	Director General	Director General
Iraq	General Directorate Of Water And Sewerage Under Ministry Of Municipality And Tourism With Kurdistan	Mariwan	Izzadin	FAIDHI	Deputy Director General	General Directorate of Water and Sewerage
Iran	Tehran Urban & Suburban Railway Group Of Companies	Mohammad		MONTAZERI	Deputy Managing Director	Planning & Logistics
Libya	Cabinet Of Ministers	Sulaiman		MADI	Bodyguard	Bodyguard
Libya	Ministry Of Transportation	Hesham		ABUSHKIWAT	Undersecretary	Undersecretary
Libya	General Electric Co Of Libya	Mohaned	Ali	ABUSUWDER	General Manager	Plan
Libya	Cabinet Of Ministers	Abdulhasser		ALNAJAH	Protocol	Protocol
Libya	Cabinet Of Ministers	Emhemed		ELDERWISH	Economic Advisor	Pm's Office
Libya	Ministry Of Foreign Affairs	Lutfi	Al Amen	AL MUGRABE	Undersecretary	Undersecretary
Libya	Cabinet Of Ministers	Abdulsalam Alsadiq	Mohammed	ALJAHANI	Security	Security
Libya	Cabinet Of Ministers	Ali Hasan		ABUTRKYA	Security	Security
Libya	Cabinet Of Ministers	Nadin		ALOTHMANIA	International Cooperation Advisor	Pm's Office
Libya	Ministry Of Foreign Affairs	Mohamed		BENMUSTAFA	First Secretary	MOFA
Libya	Cabinet Of Ministers	Abdrazak		ELMRAEYAD	Photographer	Photographer
Libya	Ministry Of Economy	Nasir		SHAGHLAN	Minister	Minister
Libya	Cabinet Of Ministers	Ahmed	Omar	MAITEEG	Deputy Prime Minister	Deputy Prime Minister
Libya	General Electric Co Of Libya	Abdul-mageed		HAMZA	Chairman	Chairman
Libya	General Electric Co Of Libya	Abdulhakim	Farag	FARGANI	General Manager	Power Generation
Morocco	Ministry Of Equipment And Transport	Abdelaziz		EL GAMAH	Advisor to Minister	Ministry of Equipment and Transport
Morocco	Ministry Of Equipment And Transport	Moha		HAMAOUJI	Director	NA
Oman	Special Economic Zone Authority Duqm (sezad)	Yahya	Said Abdullah	AL-JABRI	Chairman	-
Oman	Special Economic Zone Authority Duqm (sezad)	Khamis		AL BALUSHI	Head	Chairman's Office
Bangladesh	Bangladesh Railway	Muhammad	Shahidul	ISLAM	Project Director	Civil Engineering Dept.
Bangladesh	Ministry Of Road Transport And Bridges	Azharul	Islam	KHAN	Joint Secretary	Road Transport and Highways Division

Bangladesh	Dhaka Water Supply And Sewerage Authority	Kamrul	HASAN	Chief Engineer	Project Management
Bangladesh	Bangladesh Bridge Authority	Mohammad Golam	MORTUJA	Executive Engineer	Road&bridge
Bangladesh	Bangladesh Railway	Muhamamad	AHSAN	General Manager	Project Management
Bangladesh	Rajdhani Unnayan Kartripakkha (the Capital Development Authority)	Sirajul	ISLAM	Chief Town Planner	Town Planning and Implementation
Cambodia	Ministry Of Public Works And Transport	Phirith	KANG	Deputy Director	Heavy Equipment Center
Cambodia	Ministry Of Public Works And Transport	Rathpiseth	HENG	Director General	General Directorate of Public Works
Indonesia	Ministry For Public Works And Housing	Firman	NAPTUPULU	Secretary	Regional Infrastructure Dev.
Indonesia	Ministry Of National Development Planning(bappenas)	Prasetyo	SINGGIH	Chief Operating Officer	PINA Center for Private Investment
Indonesia	Pt. Indonesia Power	Adi	SUPRIONO	Director	Business Development and Commerce
Indonesia	Ministry For Public Works And Housing	Andhika	PRASETYA	Head of Region	Building Development
Indonesia	Ministry Of Public Works And Housing	Sri	HARTOYO	Director General	Directorate General of Human Settlement
Indonesia	Ministry For Public Works And Housing	Dian	IRAWATI	Head	Building Development
Indonesia	Ministry Of National Development Planning(bappenas)	Rachmat	MARDIANA	Director	Energy, Telecommunications and Informatics
Japan	The Overseas Construction Association Of Japan, Inc.	Keiji	HABARA	Deputy General Manager	International Affairs & Planning Division
Japan	The Overseas Construction Association Of Japan, Inc.	Yoshihiro	YAMAGUCHI	Chief Executive Director, COO	-
Kazakhstan	Kazakhstan Ppp Center	Yerlan	ZHAKIN	Vice President	Front Office
Kyrgyzstan	State Committee On Information Technologies And Communications	Mirlan	OMURALIEV	Deputy Chairman	-
Malaysia	Spad	Saipul Ezam	AHMAD NASIRO	SENIOR MANAGER	LAND PUBLIC TRANSPORT COMMISSION (SPAD) OF MALAYSIA
Malaysia	Ch2m Hill	Mohamad	HJ. OSMAN	Client Director	Stakeholder Management
Malaysia	Spad	Mohd Azharuddin	MAT SAHD	CEO	SPAD
Malaysia	Spad	Syed Imran Kifli	SYED JAAFAR	SPECIAL OFFICER	SPAD
Mongolia	Municipality Of Ulaanbaatar	Tsagaan	BAIGALMAA	Counciler and Project Coordinator	Project Development
Mongolia	Municipality Of Ulaanbaatar	Dashnyam	BAASANJAV	Deputy Team Leader	Project Design Team
Myanmar	Ministry Of Electricity And Energy	U Tun	NAING	Deputy Minister	Deputy Minister
Myanmar	Ministry Of Construction	U Zaw	AYE	Deputy Director	Urban and Housing Development

Myanmar	Myanma Oil And Gas Enterprise	U Nyan	TUN	Director	Exploration and Development Department
Myanmar	Yangon Regional Government	Nilar	KYAW	Regional Minister	Electricity, Industry, Transportation
Myanmar	Ministry Of Construction	Shwe	LAY	Director of General	Department of Bridge
Myanmar	Ministry Of Electricity And Energy	U Zaw Zaw	AUNG	Deputy Assistant Director	Petrochemical Enterprise
Myanmar	Ministry Of Construction	U Aung	MYINT OO	Deputy Director General	Project Management Unit
Myanmar	Ministry Of Construction	U Kyaw	LINN	Deputy Minister	Deputy Minister
Nepal	Civil Aviation Authority Of Nepal (caan)	Om	SHARMA	Project Director	Civil Engineering Division
China	China	Shaobo	ZHAO	Vice Director	Conference & Expo Center
China	China	Qiuchen	FANG	Chairman	China International Contractors Association
China	Asian Infrastructure Investment Bank(aiib)	Fang	KE	Manager	Investment Operations
China	China	Liqiu	YANG	Staff	Conference & Expo Center
Pakistan	Punjab Saaf Pani Company	Hassan	MAGSSI	General Manager	Procurement Department
Philippines	Metropolitan Cebu Water District	Joel Mari	YU	Chairman of the Board	South Road Properties District
Philippines	Cebu City	Tomas R.	OSMENA	Mayor	Cebu City Hall
Singapore	Infraco Asia / Pldg	Allard	NOOY	CEO	Infraco Asia / PIDG
Sri Lanka	Ministry Of Ports And Shipping	Lokawisthara Patabendige	JEYAMPATHY	Ministry Secretary	Ministry of Ports and Shipping
Tajikistan	Ministry Of Transport Of The Republic Of Tajikistan	Olfin	YATIMOV	Head	Foreign Investment
Thailand	Ministry Of Transportation	Pichit	AKRATHIT	Deputy Minister	Ministry of Transportation
Thailand	Office Of Transport And Traffic Policy And Planning	ChayatanD	PHROMSORND	Deputy Director General	Deputy Director General
Thailand	Office Of Transport And Traffic Policy And Planning	Chotchai	CHAROENNGAM	Attached to Deputy Minister	Attached to Deputy Minister
Thailand	Ministry Of Transport	Chimsamran	CHAROENRAT	Advisor to Deputy Minister	Ministry of Transport of Thailand
Thailand	Ministry Of Transport	RavisD	KHANCHALEED	General Administration Officer Attached to Deputy	Ministry of Transport of Thailand
Uzbekistan	State Committee On Land Resources, Geodesy, Cartography And State Cadastre	Farkhad	IBRAGIMOV	Director	Informatics Center
Uzbekistan	State Committee On Land Resources, Geodesy, Cartography And State Cadastre	Abdushukur	ABDULLAEV	Chairman	Chairman

Vietnam	Steering Center Of The Urban Flood Control Program Hochiminh City (scfc)	Bui The	HAI	Director	Project Management Unit (PMU) for Flood Risk Management Project in Hochiminh Cit
Vietnam	Vietnam Institute Of Architecture(viar)	Thuy Loan	PHAM	Deputy General Director	Deputy General Director
Vietnam	Cuu Long Cipm	Tran Van	THI	General Director	Housing and Real Estate Market Bureau
Vietnam	Steering Center Of The Urban Flood Control Program Hochiminh City (scfc)	Ly Thanh	DANH	Chief	Technical and Planning Division
Vietnam	Adb Asean Infrastructure Fund(aiif)	Ba Hung	NGUYEN	Trade Specialist	Southeast Asia Department / Finance, Public Management and Trade Division
Vietnam	Management Authority For Urban Railways Hcmc	Hong Thanh	HUYNH	Director	Management Authority for Urban Railways
Vietnam	Vietnam Institute Of Architecture(viar)	Thanh Tung	DO	General Director	General Director
Papua New Guinea	Department Of Public Enterprises	Moses	TEKWJE	Executive Officer	Office of Secretary
Papua New Guinea	Department Of Public Enterprises	Clement	WAINE	Department Secretary	Executive - Office of the Secretary
Usa	International Finance Corporation(ifc) Infra Ventures	Jessica	FARMER	Representative	Asia Dept.
Usa	University Of Southern California	Lucio	SOBELMAN	Professor	Civil and Environmental Engineering
Usa	Engineering News-record	Janice	TUCHMAN	Editor-in-chief	Editorial Team
Armenia	Ministry Of Transport, Communications And Information Technologies Of The Republic Of Armenia	Vahan	MARTIROSYAN	Minister	Minister
Armenia	Ministry Of Transport, Communications And Information Technologies	Kristine	BEGLARYAN	Head	Foreign Relations and Programs
Bulgaria	Bulgarian Construction Chamber	Djani	ANTOVA	Head	International Relations and PM Dept.
Bulgaria	Bulgarian Construction Chamber	Nikolay	STANKOV	President	President
Bulgaria	Bulgarian Construction Chamber	Nikolay	NIKOLOV	Vice President	Vice President
Bulgaria	Bulgarian Construction Chamber	Svetoslav	GLOSSOV	Honorary President	Honorary President
러시아	Far East Development Fund	Anna	MURZICH	Director	Director
Ukraine	Ministry Of Infrastructure Of Ukraine	Volodymyr	OMELYAN	Minister	Minister
Ukraine	Ministry Of Infrastructure Of Ukraine	Taras	TROTSKYI	Director	Communication and Analytical Dept.
United Kingdom	European Bank For Reconstruction And Dev.(ebrd)	Susan	GOERANSSON	Director	Municipal and Environ. Infra Team
Botswana	Ministry Of Lands Management, Water And Sanitation Services	Itumeleng	MOIPISI	Assistant Minister	Ministry of Land Management, Water and Sanitation Services
Botswana	Ministry Of Lands Management, Water	Bogadi Theresa	MATHANGWANE	Director	Water Affairs

Equatorial Guinea	Administration De Puertos	Miguel Ndong	OLUY OKOMO	Head	Exploitation
Equatorial Guinea	Administration De Puertos	Vicente Nguema	NSUE MIKUE	Head	Statistic
Equatorial Guinea	Administration De Puertos	Pedro Esono	OLO BIYE	Head of Cabinet	Cabinet
Equatorial Guinea	Administration De Puertos	Brigida	OBONO OBAMA	Executive Secretary	Chairman's Office
Ethiopia	Addis Ababa Road And Transportation Bureau	Weyessa	FEYESA	Deputy Manager	Transport Programs Management Office
Ethiopia	Ministry Of Water, Irrigation And Electricity	Seleshi	AWULACHEW	Minister	Minister
Ethiopia	Ethiopia Roads Authority	Daniel	TEGUJAZE	Deputy Director General	Planning and ICT
Ethiopia	Ministry Of Transport	Ahmed	SHIDE	Minister	Minister Office
Ethiopia	Ministry Of Water, Irrigation And Electricity	Dawit	TEGEGN	Senior Expert	Water Supply and Sanitation Directorate
Ghana	Ghana Railway Co., Ltd.	Francis	QUAGRAINE	Deputy Managing Director	Deputy Managing Director
Ghana	Ministry Of Railway Development	Kwabena	BONSU	Technical Assistant	Technical Assistant
Ghana	Ministry Of Railway Development	Eric	BONSU	Director	Finance
Ghana	Ministry Of Railway Development	Eric	SARKODIE	Special Assistant	Special Assistant
Ghana	Ghana Railway Development Authority	Richard	DIEDONG	CEO	CEO
Ghana	Mp Office Of Parliament Of Ghana	Cephas Banuodio	BOYUOH	Public Relation Assistant	Oppong-nkrumah Office
Kenya	African Development Bank(afdb)	George	MAKAJUMA	Infrastructure Specialist	Transport and ICT Department (OITC)
Kenya	Rift Valley Water Service Board	William	SAKUDA	Procurement Manager	Procurement Department
Malawi	Ministry Of Agriculture, Irrigation And Water Development	Geoffrey	CHIDZAMBUBUYO MAMBA	Director	Irrigation Services
Mauritius	Ministry Of Public Infrastructure And Land Transport	Jean	SIMONET	Senior Chief Executive	Ministry of Public Infrastructure and Land Transport
Mauritius	Road Development Authority	Devadass	MOOTANAH	Officer in Charge	Road Development Authority
Nigeria	Cross River State Government	Francis	NTAMU	Chief Economic Advisor	State Planning Commission
Nigeria	Cross River State Government	Victor	EDET	Advisor	Advisor
Sierra Leone	Sierra Leone Roads Authority	Mermuna	JALLOH	Director General	Director General
Sierra Leone	Ministry Of Works, Housing And Infrastructure	Agnes	MBAYO	Senior Assistant Secretary	Administration Division
Sierra Leone	Ministry Of Works, Housing And Infrastructure	Ibrahim	SEFAY	Minister	Ministry of Works, Housing and Infrastructure

Sierra Leone	Ministry Of Works, Housing And Infrastructure	Joseph	Tekman	KANU	Senior Permanent Secretary	Administration Division
Tanzania	Dodoma Urban Water Supply And Sanitation Authority	David	Theophil	PALLANGYO	Managing Director	Administration
Tanzania	Ministry Of Water And Irrigation	Agripina	Gordian	RUJOMBA	Procurement Officer	Procurement Management Unit
Tanzania	Zanzibar Airport Authority(zaa)	Seif Abdala		JUMA	Director	Procurement Office
Uganda	Wakiso District Local Government	Luke	Lwanga	LOKUDA	Chief Administrative Officer	Management Department
Uganda	Wakiso District Local Government	Matia		BWANIKA	District Chairperson	Wakiso District
Uganda	Unra(uganda National Road Authority)	Isaac		WANJI	Director	Network Planning & Engineering
Uganda	Ministry Of Water And Environment	Allan		ATWUJUKA	Procurement Officer	Procurement Department
Bolivia	Pmi-cochabamba	Dorian		PANTOJA	President	President
Colombia	Invest In Bogota	Juan Gabriel		PEREZ CHAUSTRE	Executive Director	Executive Director
Colombia	Procolombia	Paola Andrea		GARCIA BARRENECHE	Manager	Investment Promotion
Peru	Ministry Of Housing, Construction And Sanitation	Javier		BOYER MERINO	Advisor	Vice Minister's Office
Peru	Loreto Region	Julio Cesar		RUIZ MURRIETA	Director	International Relations and Cooperation
Peru	Ministry Of Housing, Construction And Sanitation	Fernando Julio		LACA BARRERA	Vice Minister	Vice Minister
Peru	Loreto Region	Fernando		MELENDEZ CELIS	Governor	Presidency
Honduras	Sistema Nacional De Emergencias	Marian Julliette		CALIX TORRES	Director	International Affairs and Cooperation